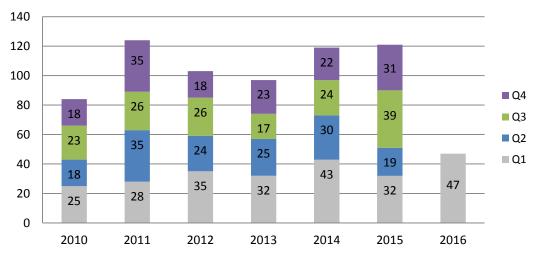


Career Tools Committee

Statistics on the career opportunities posted at CFA Montréal in Q1 2016

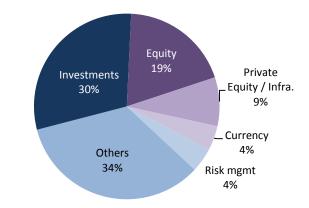
- Best first quarter since 2010 for the number of opportunities, 47. Positive shift witnessed in career opportunities since Q3 2015 continues.
- The Caisse de dépôt et placement du Québec, Investissements PSP and bcIMC (Victoria, BC) were the top 3 employers for this quarter.
- The investments and equity sectors accounted for close to 50% of the career opportunities in Q1. A level not seen since Q4 2014.

Number of career opportunities per quarter - CFA Montréal

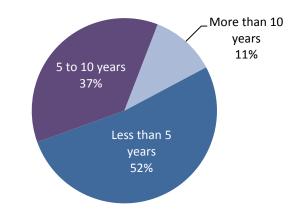


Employers that posted career opportunities in Q1 2016								
Employer - Parent company	Total	Employer - Parent company	Total					
Caisse de dépôt et placement du Québec	10	Pembroke	1					
Investissements PSP	6	Birch Hill Equity Partners	1					
BC Investment Management Corporation	5	Connor, Clark & Lunn	1					
Optimum Gestion de Placements	3	Intact Corporation financière	1					
Fiera Capital	3	Investissement Québec	1					
Jarislowsky Fraser	2	Hexavest	1					
Banque Laurentienne	2	Financière Sun Life	1					
Groupe Investors	2	Banque Nationale du Canada	1					
Mouvement Desjardins	1	Québecor inc	1					
Placements Montrusco Bolton	1	Ass. B. R. des policiers(ères)	1					
Société de transport de Montréal	1	Lombard Odier & Cie	1					

Career opportunities by sector



Work experience required for the career opportunities of Q1 2016





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Breakdown of the career opportunities (sectors/jobs) - Q1 2016											
Sectors	Investment Analyst / Economist / Strategist	Analyst/Advisor	Portfolio manager	Manager	Financial Advisor	Trader	Total	%			
Equities	5	0	3	0	0	1	9	19.1%			
Administration	0	1	0	0	0	0	1	2.1%			
Back-office	0	0	0	1	0	0	1	2.1%			
Compliance	0	1	0	0	0	0	1	2.1%			
Foreign Currency	0	0	2	0	0	0	2	4.3%			
Financing and Investment banking	0	0	0	1	0	0	1	2.1%			
Funds of funds	1	0	0	0	0	0	1	2.1%			
Risk management	0	1	0	1	0	0	2	4.3%			
Private Wealth	0	0	0	0	1	0	1	2.1%			
Marketing	0	1	0	1	0	0	2	4.3%			
Operations	0	3	0	0	0	0	3	6.4%			
Performance	0	1	0	0	0	0	1	2.1%			
Private Equity / infrastructure	2	0	0	2	0	0	4	8.5%			
Investments	5	3	1	2	3	0	14	29.8%			
Derivatives	0	0	0	0	0	1	1	2.1%			
Fixed income	1	0	0	0	0	0	1	2.1%			
Cash management	0	2	0	0	0	0	2	4.3%			
Total	14	13	6	8	4	2	47	100.0%			
%	29.8%	27.7%	12.8%	17.0%	8.5%	4.3%	100.0%				