



Daniel G. Williams

Principal

Kilgour Williams Capital Principals

Daniel Williams has over 17 years of leadership experience in Canadian corporate credit.

Dan joined KWG as a partner in May 09, providing structured credit advisory, credit structuring, and capital raising services to the firm's clients.

Prior to joining KWG, Dan was the Chief Investment Officer of Dundee Bank of Canada. There, he constructed and managed a portfolio of structured credit investments, specifically slices of portfolios of middle market loans. Dan served on the bank's Investment Committee, Asset/Liability Committee, and as an active member of the senior executive team. Dundee Bank was newly formed and began operation in 2006 and grew in one year to \$2.5 Billion of assets prior to being sold to ScotiaBank.

From 2001 to 2006, he was the Head of Credit Portfolio Management for National Bank of Canada. He managed the bank's \$4 billion portfolio of corporate loans and was responsible for maximizing the risk-adjusted return on the portfolio. Dan established the bank's centralized Credit Portfolio Management function and sat on the Deals Committee, which reviewed and adjudicated every corporate loan. New measurements of bank-wide loan value were introduced that enabled efficient capital allocation decisions. Advanced portfolio-level risk models were implemented to identify industry and geographic risks, which were then hedged using an overlay of credit default swaps.

During this time, National Bank went from a laggard to an industry leader in terms of the quality of information and analytics applied to managing its corporate loan portfolio.

Prior to 2001, Dan worked for 8 years as a management consultant principally serving global financial institutions in Canada, the United States, and the United Kingdom.

He has a Bachelor of Commerce from Queen's University.