



CARLA HARRIS
Vice Chairman, Managing Director
Morgan Stanley

Carla Harris is a Vice Chairman, Wealth Management, Managing Director and Senior Client Advisor at Morgan Stanley. She is responsible for increasing client connectivity and penetration to enhance revenue generation across the firm. She formerly headed the Emerging Manager Platform, the equity capital markets effort for the consumer and retail industries and was responsible for Equity Private Placements. Ms. Harris has extensive industry experiences in the technology, media, retail, telecommunications, transportation, industrial, and healthcare sectors. In August 2013, Carla Harris was appointed by President Barack Obama to chair the National Women's Business Council.

For more than a decade, Ms. Harris was a senior member of the equity syndicate desk and executed such transactions as initial public offerings for UPS, Martha Stewart Living Omnimedia, Ariba, Redback, the General Motors sub-IPO of Delphi Automotive, and the \$3.2 Billion common stock transaction for Immunex Corporation, one of the largest biotechnology common stock transaction in U.S. history. Ms. Harris was recently named to *Fortune* Magazine's list of "The 50 Most Powerful Black Executives in Corporate America", U. S. Bankers Top 25 Most Powerful Women in Finance (2009, 2010, 2011), *Black Enterprise's* Top 75 Most Powerful Women in Business (2017), to *Black Enterprise* Magazine's "Top 75 African Americans on Wall Street" (2006 – 2011), and to *Essence* Magazine's list of "The 50 Women Who are Shaping the World", *Ebony's* list of the Power 100 and "15 Corporate Women at the Top" and was named "Woman of the Year 2004" by the *Harvard Black Men's Forum* and in 2011 by the Yale Black Men's Forum.

Ms. Harris began her career with Morgan Stanley in the Mergers & Acquisitions department in 1987. Prior to joining Morgan Stanley, Carla received from Harvard Business School an MBA, *Second Year Honors* and an AB in economics from Harvard University, *Magna Cum Laude*. Carla has also received Honorary Doctorates of Laws, Humanities and Business from Marymount Manhattan College, Bloomfield College, Jacksonville University, Simmons College, the College of New Rochelle, St. Thomas Aquinas College and Fisk University, respectively. Carla Harris is actively involved in her community and heartily believes that "we are blessed so that we can be a blessing to someone else."

She is the immediate past Chair of the Board of the Morgan Stanley Foundation and of The Executive Leadership Council, and sits on the boards of Sponsors for Educational Opportunity (SEO), A Better Chance, Inc, and St. Vincent's Hospitals, and is an active member of the St. Charles Gospelites of the St. Charles Borromeo Catholic Church and the Mark Howell Singers. Ms. Harris is co-chair of the National Social Action Commission of Delta Sigma Theta Sorority, Incorporated and was a member of the Board of Overseers' Committee on University Resources, Harvard University. She has been named to the New Jersey Hall of Fame (2015) and has received the Bert King Award from the Harvard Business School African American Alumni Association, the 2005 Women's Professional Achievement Award from Harvard University, the Pierre Toussaint Medallion from the Office of Black Ministry of the Archdiocese of New York, the Women of Power Award given by the National Urban League, the Women of Influence Award from The Links, Incorporated and many other awards. In her other life, Carla is a singer, and has released her third gospel CD "*Unceasing Praise*" (2011), her second CD, a gospel album titled, "*Joy Is Waiting*", was featured on *BET Nightly News* while her first CD entitled, "*Carla's First Christmas*", was a bestseller on Amazon.com in New York and in record stores, and was featured on the *CBS Evening News with Dan Rather* in his "American Dream" segment. She has performed 5 sold out concerts at Carnegie Hall. Carla is also the author of the newly released book, *Strategize to Win (2014)* and of *Expect to Win (2009)* (Hudson Press).